## AsOne.

### **Customer Success Story**



COMPANY: ASONE | SECTOR: DIGITAL AGENCY | SOLUTION: DEDICATED SERVER

# digital business development As**One**

AsOne is a leading digital agency based in Manchester who offer a range of website development and digital marketing services. Established in 2001, AsOne brings nearly two decades of experience to every project.

They believe in open, honest advice; giving you all of your options and working with you ensuring you understand them and their impacts clearly. They believe; working this way is the only ethical way of doing their business; by becoming part of yours and winning together.

They understand that the business landscape is changing and that their expertise allows your business to maximise the opportunities of the increasingly digital world that we

inhabit.

Their greatest advert is their work, from their proven successes to their client roster and retention. Two decades of hands-on experience have honed their skills and talents, and their knowledge of the digital world means that the strategies they propose are proven to propel your business to the next level, blending online and offline realities of business.

**Datacentreplus** support AsOne by hosting their website and online infrastructure here at our data centre in Manchester.

The nature of the service means that reliability and uptime is of paramount importance to them as well as their clients.







How Embracing Digital Can
Save Your Business From
Coronavirus

Get Your Online Store of Running With
WooCommerce

Shop Closed, Business Open: Surviving the Coronavirus Crisis

#### **Technical Approach:**

It was very important for AsOne from the very beginning of their journey with us that they wanted to work closely with a hosting provider they could build a relationship with.

Being able to speak directly with an engineer and receive technical assistance is something which stood out to the AsOne team.

Specialising in agency hosting, our **bespoke and personalised service** appeared to be a great business fit for AsOne alongside building business relationships.

It was important that our technical team took the time to understand their current problems so that we could provide a solution that met and exceeded their expectations.

Joel Rush, Digital Creative Director at AsOne says:



"We use **Datacentreplus**because they have always been
the kind of **helpful** you only
seem to get when you have
direct relationship with the
people at the heart of the
business".

### **Building Relationships:**

Rachel Waters, Communications Manager at Datacentreplus added:

"AsOne are a great example of how our services can be are tailored to the specific needs of digital agencies through an agency-focused and personal approach. It has been fantastic working alongside AsOne and I look forward to working with them in the near future".

To find out more about AsOne you ccan learn more <a href="here">here</a> or visit their website at <a href="hww.asone.co.uk">www.asone.co.uk</a>

@AsOne



We love to share great success stories of our customers.

If you want to share your story, get in touch with us today.

hello@datacentreplus.co.uk